



Unite! Career webinar organized by Grenoble INP – UGA

This webinar is open to all students registered in a partner unite! University

Entrepreneurship and the international environment: how to favor your employability?

Come and discuss with the CCEs (French Foreign Trade Advisors) during this webinar in English. They will share with you their experiences, their discoveries of new cultures, their stories, their joys, their tears. They will share with you their entrepreneurial journey in an environment where interculturality plays a key role.

Entrepreneurship what does it mean for you...?

What about export? Do you realise as European citizens that export starts at the border of your country (Belgium, Germany, Italy, Luxembourg, Spain, Switzerland for France...)

Worldwide market is accessible to all of us as soon as we are motivated and if we have the right product and the right offer!

SME's or Big groups, there is no real difference, all companies can export as soon as we are motivated...

The most important question for the young generation will be to decide where they want to work, which place, which company size, which sector, and why?

When will it take place?

Wednesday, March 9, 2022 from 6:00 pm to 7:30 pm (CET | UTC+1)*.

*Time of the webinar in countries with a different time zone:

- Finland: 7:00 p.m. to 8:30 p.m. (EET | UTC+2)
- Lisbon: 5:00 pm to 6:30 pm (WET | UTC+0)

Who is concerned?

All students enrolled in a unite! member university:

- Technical University of Darmstadt (Germany)
- Aalto University (Finland)
- Grenoble INP - UGA (France)
- KTH Royal Institute of Technology (Sweden)
- Politecnico Di Torino (Italy)
- Universidade de Lisboa (Portugal)
- Universitat Politècnica de Catalunya - BarcelonaTech (UPC)

What language will the webinar be held?

In English

How to register?

Register via the following link **before Tuesday, March 8, 2022 @ midday:**

<https://enquetes.univ-grenoble-alpes.fr/v4/s/n3sk5n>

There are only 500 seats. First come, first served.

Then, on the afternoon of the webinar, the Career Center will send you an e-mail with the Zoom link on which you will have to connect a little before the intervention.

Please note that this live webinar will be recorded. You will therefore have to accept the consent pop-up before entering the online conference.

Who are the speakers?

The session will be led by two French Foreign Trade Advisors:



Julien Fauquenois,

COREDUX Managing Director
and Foreign Trade Advisor

COREDUX designs and manufactures flexible metal tubing used for the transportation of gases and fluids in critical industrial applications.

His background:

Julien Fauquenois has got 20 years of professional experience; He's graduated from NEOMA business school and INSEAD after a licence in public law at Lille University. He's 44 years old and has held a managing director position in the industry for the last 12 years. After graduated, he spent 10 years at Technip FMC as Procurement Manager in Europe, Africa and South America.

He became Managing Director at 32 years old, holding this position at the Swedish group Trelleborg Offshore, starting from scratch their industrial implantation in Rio de Janeiro. Then, he mounted his own consulting firm, supporting the international multinationals in their Brazilian implementation. On total, he spent 12 years abroad.

In 2019 he accepted the Suez Group proposal, come back to France and became the deputy CEO of their automotive metallic scrap branch representing 500M€ turn over and 600 people over 15 countries.

One year later, he changed for the Coredux Group, the franco-Dutch specialist in engineering, design and manufacturing of metal hose artery system for the Aerospace, the Semiconductor and the Clean energy markets, where he holds the managing director position.



Jean-Marc Barki,

SEALOCK President co-Founder
and Foreign Trade Advisor

Sealock designs, develops and
manufactures industrial adhesives:
hot melt or Hot-Melt adhesives,
water-based adhesives or white
adhesives...

His background:

Self-taught entrepreneur, co-founder and majority
shareholder of Sealock since 1996.

Foreign trade advisor since 2011, member of the steering
committee of Croissance plus and Vice-president of
MEDEF Artois.

SEALOCK has always been export-oriented since its start-
up and our objective is to export more than 35% of our
turnover by 2024.

We market our products in about twenty countries for a
volume that represents about 20% of our current turnover.

Question?

Contact espace-carriere@grenoble-inp.fr

**Grenoble INP - UGA reserves the right to cancel this webinar if there is not a minimum
number of participants.**

The number of participants is limited to 500 maximum. First come, first served!